Building Better Todays & Brighter Tomorrows
Facing Today’s Tough Times.  
Forward Thinking for the Future.

The slowly recovering economy has increased the volume of challenges facing nonprofits—high unemployment, increased need for food assistance, demand for increased efficiency and effectiveness—with a simultaneous dramatic decrease in local, state and federal funding. Yet for all these challenges, 2012 was also an exciting time for the Community Place of Greater Rochester (CPGR) where innovation and resourcefulness have been part of our organizational DNA for more than a century.

Community Place continues to provide core services with cost-effective results that support thousands of northeast Rochester neighbors: basic needs assistance through our food pantry and emergency services programs; afterschool and summer enrichment programs; a vibrant senior center; and supports for individuals with developmental disabilities and their families.

- 88% of high school seniors in our youth leadership programs over the past three years have graduated and gone on to higher education programs.
- Over 95% of the seniors and individuals with developmental disabilities served through our Aging and Disability Service programs are able to remain living independently in the community.
- Nearly 4,000 individuals were assisted with food and other basic needs during the past year.

In addition to maintaining these core programs, CPGR continues to pioneer new efforts in response to changing needs:

- In 2011, our Senior Companion Program expanded into Livingston County where 40 new volunteers now assist frail elders maintain independence in their homes. Senior Companion services for one elder for one year cost under $5,000 in grant funding compared to more than $70,000 for one year of nursing home care.
- New programs for diabetes management, healthy eating and physical activity, and high blood pressure education were launched in partnership with Anthony Jordan Health Center, Finger Lakes Health System Agency, and University of Rochester’s Center for Community Health. A grant through the Greater Rochester Health Foundation made it possible for families to engage in cooking classes, bicycling, hiking, yoga, and other activities that make healthy choices a way of life.
- In 2012, to make healthy foods, including fresh produce, available to families on limited budgets, CPGR piloted a mobile Food Pantry and Farm Stand programs through a partnership with Foodlink.

Community Place affiliated with Threshold Center for Alternative Youth Services in 2008. For four years we have shared facility space and administrative services for greater efficiency. CPGR is now working on the next evolution in our continual efforts to integrate health-and-human services within the context of the neighborhoods we serve. CPGR and Threshold are working with Anthony L. Jordan Health Center on a plan that would create greater stability for programs and increase service offerings. The plan is for current health-related services to be provided by Jordan. Threshold’s non-medical programs and staff will transition to Community Place which will continue to work together with the Jordan Health Center to cost-effectively respond to community needs.

These times demand innovation, resilience, and supportive volunteers and donors. We are incredibly appreciative for the many ways that individuals and families support our programs and hope that more people will embrace our neighbors at the Community Place!
Wellness Works

Connecting Families and Neighbors to Healthy Living

There is growing concern about the high rates of chronic disease and the lack of nutritious food and exercise among Rochester residents, particularly those with lower incomes and less resources. Thousands of individuals of all ages participate in programs annually at our sites, providing an opportunity to introduce programs that promote wellness in a comfortable, supportive environment.

Through our programs we:

- Support nutritious meals for over 2,000 children in home day cares and provide nutritious meals and snacks for over 175 preschoolers, youth, and seniors daily
- Provide regular exercise opportunities for youth, adults and seniors at our sites including Arthritis Foundation exercise, Zumba, community aerobics, and dance programs for youth with developmental disabilities
- Provide opportunities for families with youth ages 2 – 10 years of age to participate in healthy activities together such as biking, hiking, cooking and more!

Grants from the Greater Rochester Health Foundation, Rochester Primary Care Network and Excellus Blue Cross Blue Shield provide support for these efforts!
Empowerment Through Education and Literacy

“\textit{I made more progress in the last six months at the Threshold Learning Center than I made in the last nineteen years}”

— Joshua Colon

Education, literacy and employment are the keys to individuals’ and families’ successful efforts to improve their present and future financial status. Our programs:

- Support quality in-home child care for 2,000 preschoolers including fostering literacy and cognitive skills
- Prepare 4 year olds for kindergarten in our model Universal Pre-K classroom utilizing the High Scope curriculum
- Connect 100 Foster Grandparents with young children in classrooms to provide support and individualized attention
- Offer opportunities for 400 school-aged youth to access web-based literacy programs utilizing iPads, Kindles and computers through a grant from the Farash Foundation; provide one-on-one literacy support and homework assistance through partnerships with the SUNY Geneseo Reading Clinic and Nazareth College
- Support out of school youth ages 17 – 25 to increase functional educational levels and earn their GEDs
- Provide job readiness and employment opportunities for over 100 teens annually
Community Benefits on Many Levels

Many of our programs not only benefit individual participants but our community as a whole.

Consider these statistics:

• Every one dollar spent on quality preschool education and youth development programs saves or returns $3 – $10 in public benefit.

• Community Place programs support youth to stay in school and graduate. The Alliance for Excellent Education estimated that reducing the number of 2008 Rochester City School District dropouts by half would have increased tax revenue by about $400,000 annually.

• The Community Place employs 100 people, 80% of whom live in the City of Rochester.

• CPGR’s single largest budget expense is payroll—$2.75 million annually. Another $1.8 million from stipends, subsidies and assistance to individuals is invested and gets spent in the local economy; CPGR supports 250 home day care providers to run successful businesses and provide high quality care for our community’s children.

Many of our programs have multiple benefits. For example, our Foster Grandparent Program allows seniors to volunteer 20 hours per week to support the success of young children in classrooms. This program is triply beneficial:

• The children benefit from the support received from their Foster Grandparent;

• The Foster Grandparent benefits financially and the program keeps them active and in good health;

• Our community benefits from cost effective education and wellness support for both populations.
Responding to Critical Neighborhood Needs

Our trusted neighborhood centers and staff are responding to the increasing needs of families and seniors for food, clothing and shelter. Many of our programs assist people with resources to meet these basic needs and support older adults and individuals with developmental disabilities to maximize independence and quality of life:

- Almost 4,000 people access food through our two food pantries annually; we have experienced a dramatic increase in the need for food assistance over the past two years.
- Through our Family Reimbursement program, the families of over 100 individuals with developmental disabilities receive funds annually for needed items and services.
- Our Family Services staff work to stabilize housing for more than 100 families annually.
- Our Aging Services programs support over 700 elders to remain independent in their homes with 100 low-income volunteers receiving stipends that increase their resources by 20% on average and 200 frail elders and their caregivers receiving in-home support at a cost that is a fraction of other alternatives.
- Young people with developmental disabilities, from the ages of 17 – 25, learn independent living and job readiness skills through group activities and volunteering through our Odyssey program.
- Service coordination is provided for 160 individuals with developmental disabilities to support achievement of goals and valued outcomes.
- Enrichment programs offer safe places for youth along with meals during the summer months when school is not in session.
## Meeting Needs: Clients Served

<table>
<thead>
<tr>
<th>Program</th>
<th>2011 Target</th>
<th>2011 Results</th>
<th>2012 Target</th>
<th>2012 Results</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AGING SERVICES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foster Grandparent Program</td>
<td>95 seniors/ 500 children</td>
<td>99 seniors/ 514 children</td>
<td>115 seniors/ 598 children</td>
<td>117 seniors/ 486 children</td>
</tr>
<tr>
<td>Senior Companion Program</td>
<td>95 companions/ 200 seniors</td>
<td>79 companions/ 149 seniors</td>
<td>95 companions/ 200 seniors</td>
<td>108 companions/ 254 seniors</td>
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<tr>
<td>Senior Center</td>
<td>307</td>
<td>313</td>
<td>300</td>
<td>373</td>
</tr>
<tr>
<td>Subtotals</td>
<td>521 seniors + 700 clients</td>
<td>515 seniors + 663 clients</td>
<td>510 seniors + 798 clients</td>
<td>598 seniors + 740 clients</td>
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<tr>
<td><strong>Aging Services Total</strong></td>
<td>1,221</td>
<td>1,178</td>
<td>1,308</td>
<td>1,338</td>
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<tr>
<td>Quality/Customer Satisfaction</td>
<td>99%</td>
<td>99%</td>
<td>99%</td>
<td>99%</td>
</tr>
</tbody>
</table>

| **DISABILITY SERVICES**  |             |              |             |              |
| Family Support Services  | 58          | 136          | 189         | 155*         |
| Medicaid Service Coordination | 165       | 187          | 165         | 185          |
| **Disability Services Total** | 223       | 323          | 354         | 340*         |
| Quality/Customer Satisfaction | 99%       | 99%          | 99%         | 99%          |

| **FAMILY SERVICES**       |             |              |             |              |
| Basic Needs (households)  | 1,650       | 1,647        | 1,650       | 1,679*        |
| Quality/Customer Satisfaction | 99%       | 99%          | 99%         | 99%          |

| **YOUTH DEVELOPMENT**     |             |              |             |              |
| Youth                    | 400         | 468          | 400         | 403          |
| Quality/Customer Satisfaction | 99%       | 99%          | 99%         | 99%          |

| **EARLY CHILDHOOD**       |             |              |             |              |
| Children in Day Care Homes | 2,400       | 3,021        | 3,000       | 3,218        |
| Home Care Providers       | 240         | 226          | 230         | 224          |
| **Early Child Total**     | 2,800       | 3,282        | 3,300       | 3,442        |
| Quality/Customer Satisfaction | 99%       | 99%          | 99%         | 99%          |

*Through September 2012.
Making a Difference: Key Outcomes

<table>
<thead>
<tr>
<th>Program</th>
<th>2011 Target</th>
<th>2011 Actual</th>
<th>2012 Target</th>
<th>2012 Actual</th>
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<tbody>
<tr>
<td><strong>AGING SERVICES</strong></td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Senior Companion Program</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Frail elders maintain independence in home</td>
<td>82/85 (96%)</td>
<td>98/98 (100%)</td>
<td>95/100 (95%)</td>
<td>192/204 (94%)</td>
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<tr>
<td>Caregivers report decreased stress</td>
<td>90%</td>
<td>90%</td>
<td>92%</td>
<td>100%</td>
</tr>
<tr>
<td>Senior Center</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Seniors at high nutritional risk referred to additional services</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Foster Grandparents: Volunteer hours</td>
<td>92,916</td>
<td>95,566</td>
<td>92,916</td>
<td>103,309</td>
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<tr>
<td><strong>DISABILITY SERVICES</strong></td>
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<td></td>
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<tr>
<td>Respite hours provided</td>
<td>16,500</td>
<td>17,432</td>
<td>16,500</td>
<td>13,835(^a)</td>
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<tr>
<td>Provision of Coordination Services to Meet Valued Outcomes</td>
<td>165</td>
<td>187</td>
<td>165</td>
<td>185</td>
</tr>
<tr>
<td><strong>FAMILY SERVICES</strong></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Reduce Hunger: Households with basic-needs crisis resolved and steps identified to reduce crisis (households)</td>
<td>99%</td>
<td>99% (1,642/1,647)</td>
<td>99%</td>
<td>99% (1,661/1,679)(^a)</td>
</tr>
<tr>
<td>Improvement in Family Functioning as measured by Family Assessment Form (households)</td>
<td>84%</td>
<td>87% (164/188)</td>
<td>85%</td>
<td>99% (157/159)(^a)</td>
</tr>
<tr>
<td>Prevent Homelessness: Housing Stability (households)</td>
<td>65%</td>
<td>85% (145/171)</td>
<td>93% (120/8129)(^a)</td>
<td></td>
</tr>
<tr>
<td><strong>YOUTH DEVELOPMENT</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maintain/improve social-emotional competencies</td>
<td>281/375 (75%)</td>
<td>273/312 (88%)</td>
<td>294/326 (90%)</td>
<td>292/355 (82%)</td>
</tr>
<tr>
<td>Percentage of Learning Center students with educational gains</td>
<td>45%</td>
<td>78%</td>
<td>45%</td>
<td>77%</td>
</tr>
<tr>
<td><strong>EARLY CHILDHOOD</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dollars reimbursed to home care providers for serving healthy meals and snacks</td>
<td>$1 million</td>
<td>$1.16 million</td>
<td>$1 million</td>
<td>$1.2 million</td>
</tr>
<tr>
<td>Universal Pre-K Quality Index (ECERS scale)(^b)</td>
<td>≥6</td>
<td>6.5</td>
<td>≥6</td>
<td>6.6</td>
</tr>
</tbody>
</table>


B. Highest score is 7 – score of 5 equals quality
Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Professional Affiliation</th>
</tr>
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<tbody>
<tr>
<td>Archer, David*</td>
<td>Harter, Secret &amp; Emery, LLP</td>
</tr>
<tr>
<td>Burke, Andrew, Past Chair</td>
<td>REMAX Realty Group</td>
</tr>
<tr>
<td>DeJesus, Stacey</td>
<td>Center for Community Health, URMC</td>
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<tr>
<td>Graf, Rebecca</td>
<td>Harter, Secret &amp; Emery, LLP</td>
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<tr>
<td>Greene, Teresa, Chair</td>
<td>Excellus Blue Cross Blue Shield</td>
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<tr>
<td>Hawkins, James, Secretary</td>
<td>Paychex, Inc.</td>
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<tr>
<td>Hendler, Scott</td>
<td>Excellus Blue Cross Blue Shield</td>
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<tr>
<td>Lee, Rob*</td>
<td>GSEA Fashion Group, LLC</td>
</tr>
<tr>
<td>Levine, Todd**</td>
<td>Alleson Athletic</td>
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<tr>
<td>Morgan, Gloria</td>
<td>Genesee Community College</td>
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<tr>
<td>Olsan, John*</td>
<td>Rochester Rehabilitation</td>
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<tr>
<td>Podsidiadly, Karen*</td>
<td>SUNY Brockport</td>
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<tr>
<td>Sherman, Rita, Vice Chair</td>
<td>Harris RF Communications</td>
</tr>
<tr>
<td>Sizer, Kevin</td>
<td>Rochester Police Department</td>
</tr>
<tr>
<td>Smith, Stephen, Treasurer</td>
<td>Volunteer</td>
</tr>
<tr>
<td>Trama, Jacque</td>
<td>Sarphatie Education, Inc.</td>
</tr>
<tr>
<td>Washington, Rev. Marlowe**</td>
<td>Christ Community Church of Rochester</td>
</tr>
</tbody>
</table>

*2012 new member  **2012 term end

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Mr. Kevin Sizer
Mr. & Mrs. Robert Skarzynski
Mr. Lioi Slayton
Mr. & Mrs. Patricia Smith
Mr. Stephen Smith
Mr. & Mrs. Alan Soanes
Mr. & Mrs. Lema Soricone
Ms. Elaine Spaul
Spindler Family Foundation
Ms. Ann Stehle
Ms. Elizabeth Stehler
Ms. Miriam Stein
Mr. David Stern
Mr. Keith Stewart
Ms. Kimberly Stewart
Mrs. Amy Stiner
St. John Fisher College
Ms. Lillie F. Stone
Ms. Jane Sturgis
Mr. & Mrs. Joseph Sturgis
Ms. Elizabeth Sturgis
Ms. Sheila Sturgis
Ms. Constance R. Williams
Ms. aquarium Williams
Ms. Laurie Williams
Ms. Katherine Willis
Will’s Upholstery
Mr. & Mrs. Mary Willoughby
Mr. Joseph Wilson
Windstream
Mr. James Winston
Ms. Carmen Wirigayale
Mr. & Mrs. Stephen Wolf
Ms. Cynthia Woodbright
Mr. Dwight E. Wormely
WWV Public Broadcasting
Ms. Gail Yander
YMCA
Ms. Kyra Yon
Ms. Dawn Young-Malin
Ms. Jackie Zehora
Ms. Vanessa Zehora
Mr. Craig Zicari
Dr. Stephen Suko
Ms. Nancy Sung-Shereton
Mr. & Mrs. Robert Sykes
Ms. Sally Taft
Mr. Marsh Tang
Ms. Patricia Taylor
Ms. Maria Tellez
Theta Alpha Zeta Chapter
Thompson Reuters
Ms. Jill Thomas
Mr. & Mrs. David Trachtman
Dr. Jacob Trama
Ms. Deborah Tschappat
Ms. Claire Tuttle
Ms. Jane Tuttle
Ms. Jacqueline Ulmer
United Way Children’s Success Fund
UPS Store #1401
Mr. & Mrs. Mario Uso
U.S. Security Associates
Mr. & Mrs. Don Vacanti
Mr. & Mrs. John Valenti
Ms. Judith Van Brander
Ms. Sharon Vincent
Ms. Dima Vicente
Mr. & Mrs. Robert Voelcker
WADE & ME
Mr. Todd Waite
Dr. Arthur Walton
Mr. & Mrs. Rodney Washington
Carla Watson
Mr. & Mrs. Joe Wattie
Mr. & Mrs. Rick Wattie
Ms. Florence Wawryniak
Ms. Linda Weissberger
The Westport Fund
Mr. & Mrs. Ernest Whitbeck, III
Mr. & Mrs. Paul Whitbeck
Ms. Cheryl White
Ms. Darlene White
Ms. Sabrina Wilkerson
Ms. Constanse R. Williams
Ms. Juana Williams
Ms. Laurie Williams
Ms. Katherine Willis
Will’s Upholstery
Mr. & Mrs. Mary Willoughby
Mr. Joseph Wilson
Windstream
Mr. James Winston
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Ms. Dawn Young-Malin
Ms. Jackie Zehora
Ms. Vanessa Zehora
Mr. Craig Zicari

We have made every attempt to assure the accuracy of this list. If we have made an error, please accept our apology & call the Development Office at 585.327.7200 to adjust our records. Some donor contributions were made in support of the Threshold Learning Center, now a program of The Community Place.

Special thanks to our major program partners and affiliates...
## Financials (for years ending March 31, 2011 and 2012)

<table>
<thead>
<tr>
<th>REVENUE</th>
<th>2011</th>
<th>2012</th>
<th>Total at 3/31/2011</th>
<th>Program Revenue &amp; Expenses</th>
<th>Management &amp; General</th>
<th>Total at 3/31/2012</th>
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</thead>
<tbody>
<tr>
<td>Government agencies</td>
<td>$1,907,279</td>
<td>$116,263*</td>
<td>$2,023,542</td>
<td>$2,094,851</td>
<td>$4,875</td>
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<td>Food subsidy</td>
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<td>—</td>
<td>1,200,036</td>
<td>1,241,200</td>
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<td>1,241,200</td>
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<tr>
<td>Service fees</td>
<td>841,890</td>
<td>—</td>
<td>841,890</td>
<td>947,660</td>
<td>520</td>
<td>948,120</td>
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<tr>
<td>Contributions &amp; fundraising</td>
<td>127,676</td>
<td>72,199</td>
<td>199,875</td>
<td>142,823</td>
<td>68,933</td>
<td>211,756</td>
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<tr>
<td>Management services</td>
<td>127,330</td>
<td>—</td>
<td>127,330</td>
<td>130,000</td>
<td>—</td>
<td>130,000</td>
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<tr>
<td>Rent</td>
<td>90,019</td>
<td>97,727</td>
<td>187,746</td>
<td>104,259</td>
<td>107,070</td>
<td>211,329</td>
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<tr>
<td>United Way of Greater Rochester, Inc.</td>
<td>1,280,911</td>
<td>58,628</td>
<td>1,339,539</td>
<td>1,291,176</td>
<td>—</td>
<td>1,291,176</td>
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<tr>
<td>Other</td>
<td>30,018</td>
<td>10,191</td>
<td>40,209</td>
<td>60,941</td>
<td>21,725</td>
<td>82,666</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$5,605,159</strong></td>
<td><strong>$355,008</strong></td>
<td><strong>$5,960,167</strong></td>
<td><strong>$6,012,850</strong></td>
<td><strong>$203,123</strong></td>
<td><strong>$6,215,973</strong></td>
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</table>

<table>
<thead>
<tr>
<th>OPERATING EXPENSES</th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>2,021,057</td>
<td>375,422</td>
<td>2,396,479</td>
<td>2,013,125</td>
<td>409,037</td>
<td>2,422,162</td>
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<tr>
<td>Providers' fees</td>
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<td>1,644,997</td>
<td>1,706,062</td>
<td>-</td>
<td>1,706,062</td>
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<tr>
<td>Employee benefits and payroll taxes</td>
<td>354,431</td>
<td>58,423</td>
<td>412,854</td>
<td>398,065</td>
<td>72,181</td>
<td>470,246</td>
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<tr>
<td>Depreciation</td>
<td>270,575</td>
<td>121,767</td>
<td>392,342</td>
<td>297,942</td>
<td>95,587</td>
<td>393,529</td>
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<tr>
<td>Occupancy</td>
<td>287,420</td>
<td>48,824</td>
<td>336,244</td>
<td>267,629</td>
<td>22,142</td>
<td>289,771</td>
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<tr>
<td>Program Travel</td>
<td>172,854</td>
<td>-</td>
<td>172,854</td>
<td>236,419</td>
<td>-</td>
<td>236,419</td>
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<tr>
<td>Travel and conferences</td>
<td>53,656</td>
<td>22,463</td>
<td>76,119</td>
<td>51,767</td>
<td>28,081</td>
<td>79,848</td>
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<tr>
<td>Specific assistance</td>
<td>134,766</td>
<td>5,751</td>
<td>140,517</td>
<td>139,257</td>
<td>9,091</td>
<td>148,348</td>
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<tr>
<td>Fundraising expenses</td>
<td>-</td>
<td>29,093</td>
<td>29,093</td>
<td>21,012</td>
<td>21,012</td>
<td>21,012</td>
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<tr>
<td>Professional fees and services</td>
<td>136,066</td>
<td>21,973</td>
<td>158,039</td>
<td>154,596</td>
<td>3,183</td>
<td>157,779</td>
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<tr>
<td>Telephone</td>
<td>69,333</td>
<td>27,435</td>
<td>96,768</td>
<td>68,977</td>
<td>24,082</td>
<td>93,059</td>
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<tr>
<td>Supplies</td>
<td>52,383</td>
<td>8,795</td>
<td>61,178</td>
<td>80,983</td>
<td>10,758</td>
<td>91,741</td>
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<tr>
<td>Food and beverage</td>
<td>44,539</td>
<td>1,045</td>
<td>45,584</td>
<td>66,078</td>
<td>1,259</td>
<td>67,337</td>
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<tr>
<td>Postage and printing</td>
<td>21,884</td>
<td>10,466</td>
<td>32,350</td>
<td>18,821</td>
<td>6,602</td>
<td>25,423</td>
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<tr>
<td>Minor equipment purchases</td>
<td>18,494</td>
<td>270</td>
<td>18,764</td>
<td>15,928</td>
<td>826</td>
<td>16,754</td>
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<tr>
<td>Interest</td>
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<td>17,562</td>
<td>32,693</td>
<td>13,873</td>
<td>14,165</td>
<td>28,038</td>
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<tr>
<td>Dues and subscriptions</td>
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<td>1,484</td>
<td>1,759</td>
<td>585</td>
<td>3,795</td>
<td>4,380</td>
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<tr>
<td>Other</td>
<td>68,268</td>
<td>35,413</td>
<td>103,681</td>
<td>26,979</td>
<td>26,979</td>
<td>46,940</td>
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<tr>
<td><strong>TOTAL OPERATING EXPENSES</strong></td>
<td><strong>$5,366,129</strong></td>
<td><strong>$786,186</strong></td>
<td><strong>$6,152,315</strong></td>
<td><strong>$5,549,868</strong></td>
<td><strong>$748,780</strong></td>
<td><strong>$6,298,648</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXCESS (DEFICIENCY) OF PUBLIC SUPPORT AND REVENUE OVER OPERATING EXPENSES</th>
<th>$239,030</th>
<th>($431,178)</th>
<th>($192,148)</th>
<th>$462,982</th>
<th>($545,657)</th>
<th>($82,675)</th>
</tr>
</thead>
</table>

*Includes one-time federal capital improvement grant

Operating deficit due to depreciation expenses of $392,342 (2011) and $393,529 (2012) primarily related to one-time capital improvements in prior years.

### Budgeted Revenue:

**2012 – 2013 Financial Year**

![Budgeted Revenue Chart]

(585) 327-7200  www.CommunityPlace.org
Ways to Help

From donations or gifts-in-kind to volunteer opportunities, there are many ways you or your organization can partner with The Community Place of Greater Rochester (CPGR) to make a difference:

• Call our Development Department at (585) 327-7200, ext. 103, to learn more.
• Visit one of our three city-based sites, all of which offer Spanish interpretation services:
  – 57 Central Park, 14605 ............ 585-327-7200
  – 145 Parsells Avenue, 14609 ........ 585-288-0021
  – 500 Carter Street, 14621 .......... 585-336-4697
• Visit CommunityPlace.org on the web
  – Like us on Facebook! www.facebook.com/communityplace
  – Follow us on twitter! @CommPlaceGR
• Get a great deal through Crowdcause (www.crowdcause.org) with a portion of the proceeds benefiting CPGR.
• Volunteer in a program or on a committee.
• Help with or chair an event. Be a table captain. Solicit auction items and corporate sponsorships.
• Community awareness is one of the biggest issues we face. We do great work but not enough people know about it! Be an ambassador and connector for Community Place! Tell people about us, our programs, and the positive impact we bring to the neighborhoods we serve.
• Encourage your network of family, friends, co-workers and colleagues to support The Community Place of Greater Rochester.